

Analyst with a background in business informatics (HSE University) and a master's degree in global business and decision analysis (PolyU, Hong Kong). Experience in analysing sales, pricing, inventory and logistics in retail; business process modelling; Python and SQL; applying generative AI to automate tasks. Led project teams of 4–5 people.

EDUCATION

The Hong Kong Polytechnic University (PolyU) , Hong Kong	2025 – 2026
MSc in Global Business and Decision Analysis, with Credit · GPA 3.3 / 4.3	
Courses: Business Analytics, Models for Decision Making, Coding for Management with Python, Lean Six Sigma, Project Management, Global Sourcing and Supply, International Trade and Logistics Management, Managerial Finance	
HSE University (National Research University Higher School of Economics), Moscow	2021 – 2025
BSc in Business Informatics, Graduate School of Business; minor in Government Relations Management	
Thesis: “Improvement and Automation of Delivery Processes in a Retail Network”	
HSE University Lyceum , Economics and Mathematics	2019 – 2021
Winner of the Phystech and Formula Edinstva mathematics olympiads (Level 2) and the Tvoye Prizvanie – Finansist national olympiad (Level 3)	

EXPERIENCE

Alcor LLC – retail chain (12 stores, 150 partners), Yeysk · <i>Analyst</i>	01.2024 – 12.2024
- Analysed sales across own stores and partners, identifying key consumer trends - Developed pricing strategies reflecting regional specifics and competitors - Recommended inventory and logistics optimisation to reduce costs and increase turnover - Applied analytical and statistical methods to improve partner and supplier relations	
Graduate School of Business, HSE University , Admissions Office · <i>Analyst Intern</i>	08.2024
- Processed, analysed and visualised admissions data with SQL and Python; prepared reports and statistical summaries - Analysed student recruitment marketing strategies and recommended improvements	
Standart LLC , Yeysk · <i>Assistant to the Director</i>	06.2024 – 07.2024
Researched the refrigeration and food-service equipment market, compared suppliers, recommended purchases and sales	

PROJECTS

Client Acquisition Map for Alfa-Bank · <i>team lead, team of 5</i>	02.2024 – 07.2024
Analysed corporate client acquisition, defined system requirements, built CRM solutions in AppSheet, assessed economic efficiency; grade 9/10	
AI agent for server management · <i>personal project</i>	2026
Telegram assistant powered by Claude (Anthropic): runs tasks on a Linux server from text and voice commands, speech recognition (Whisper), Docker-based standby	
Client request processing optimisation for RosTransAuto · <i>team of 4</i>	01.2023 – 03.2023
Analysed and modelled the business process (SIPOC, BPMN), identified bottlenecks, proposed improvements	

SKILLS

Data	Python (pandas, NumPy, visualisation, web scraping, APIs), SQL (advanced), statistics, ML (decision trees, random forest, gradient boosting)
Business analysis	BPMN, SIPOC, ArchiMate, ARIS Express; system requirements; business cases; market and pricing analysis; Lean Six Sigma
AI	Prompt engineering, working with LLMs, AI automation; no-code (AppSheet)
Languages	Russian – native; English – fluent, C1 (IELTS 7.0)